



Fourth Quarter and FY05 Earnings November 2, 2005

Envision Innovate Enable

Safe Harbor

Before we proceed with our presentation, we would like to point out that the following discussion will contain forward-looking statements from industry consultants, QUALCOMM, and others regarding potential market size, market shares, and other factors which inherently involve risks and uncertainties.

These and other risks and uncertainties relating to QUALCOMM's business are outlined in detail in our most recent 10-Q and 10-K forms filed with the Securities and Exchange Commission.

Please consult those documents for a more complete understanding of these risks and uncertainties.

Note regarding use of non-GAAP financial measures:

This presentation may include a discussion of "non-GAAP financial measures" as that term is defined in Regulation G. The most directly comparable GAAP financial measures and information reconciling these non-GAAP financial measures to the company's financial results prepared in accordance with GAAP have been included at the end of this presentation.

2005 Highlights

- **Record financial results reflect accelerating migration to CDMA and WCDMA throughout the world**
- **Delivering innovative wireless solutions first to market benefiting handset manufacturers, operators and consumers**
 - R&D investment remained a strategic priority
 - Capitalize on 3G opportunities
 - EV-DO innovations have been adopted into HSDPA
 - MediaFLO OFDM technology proving high quality video delivery to mass market
- **Evolution of wireless market expanding with multimode devices and multi-technology solutions**



FY 2005 Results Meet Previous Guidance

	<u>Guidance</u> (as of Sep 21, 2005)	<u>Results</u> (as of Nov 2, 2005)
4Q05 3G MSM phone chips CDMA2000 1X, 1xEV-DO, WCDMA	40M est.	40M
CDMA/WCDMA handsets shipped	48M est. (Jun qtr*)	48M (Jun qtr*)
CDMA/WCDMA handset ASP	\$213 est. (Jun qtr*)	\$213 (Jun qtr*)
4Q05 QUALCOMM Pro Forma**		
Revenues	\$1.48B - \$1.58B est.	\$1.56B
EPS	\$0.32 - \$0.33 est.	\$0.32
4Q05 Total QUALCOMM		
GAAP revenues	\$1.48B - \$1.58B est.	\$1.56B
GAAP EPS	\$0.32 - \$0.33 est.	\$0.32
FY05 QUALCOMM Pro Forma**		
Revenues	\$5.6B - \$5.7B est.	\$5.67B
EPS	\$1.16 - \$1.17 est.	\$1.16
FY05 Total QUALCOMM		
GAAP revenues	\$5.6B - \$5.7B est.	\$5.67B
GAAP EPS	\$1.26 - \$1.27 est.	\$1.26

*Royalties are recognized when reported, one quarter following shipment.

**Pro forma results exclude the QSI segment and one-time tax benefits recorded in Q2'05 and Q3'05 and are presented as if the New Method of recording royalties was in use during FY2004. 2004 results have also been adjusted to conform to new segment presentation for the reorganization of MediaFLO into the QSI segment during Q1'05

Quarterly Results and Guidance

As of November 2, 2005 Earnings Release

	Q4'04 Sep 2004 <u>Results</u>	Q4'05 Sep 2005 <u>Results</u>	Q1'06 Dec 2005 <u>Sequential Guidance</u>
3G MSM phone chips			
CDMA2000 1X, 1xEV-DO, WCDMA	39M	40M	46M - 48M est.
CDMA/WCDMA handsets shipped	40M (Jun'04*)	48M (Jun'05*)	51M - 53M est. (Sep'05*)
CDMA/WCDMA handset ASP	\$212 (Jun'04*)	\$213 (Jun'05*)	\$206 est. (Sep'05*)
QUALCOMM Pro Forma**			
Revenues	\$1.37B	\$1.56B	\$1.67B - \$1.77B est.
Operating Expense (R&D and SG&A)	\$341M	\$423M	Inc. 7 - 9% est.
EPS	\$0.30	\$0.32	\$0.36 - \$0.38 est.
Total QUALCOMM			
GAAP Revenues	\$1.11B	\$1.56B	\$1.67B - \$1.77B est.
GAAP EPS	\$0.23	\$0.32	\$0.30 - \$0.32 est.
Includes QSI EPS			(\$0.02)
Includes Share-based compensation EPS			(\$0.04)

*Royalties are recognized when reported, one quarter following shipment.

**Pro forma results exclude the QSI segment and one-time tax benefits recorded in Q2'05 and Q3'05 and are presented as if the New Method of recording royalties was in use during FY2004. 2004 results have also been adjusted to conform to new segment presentation for the reorganization of MediaFLO into the QSI segment during Q1'05.

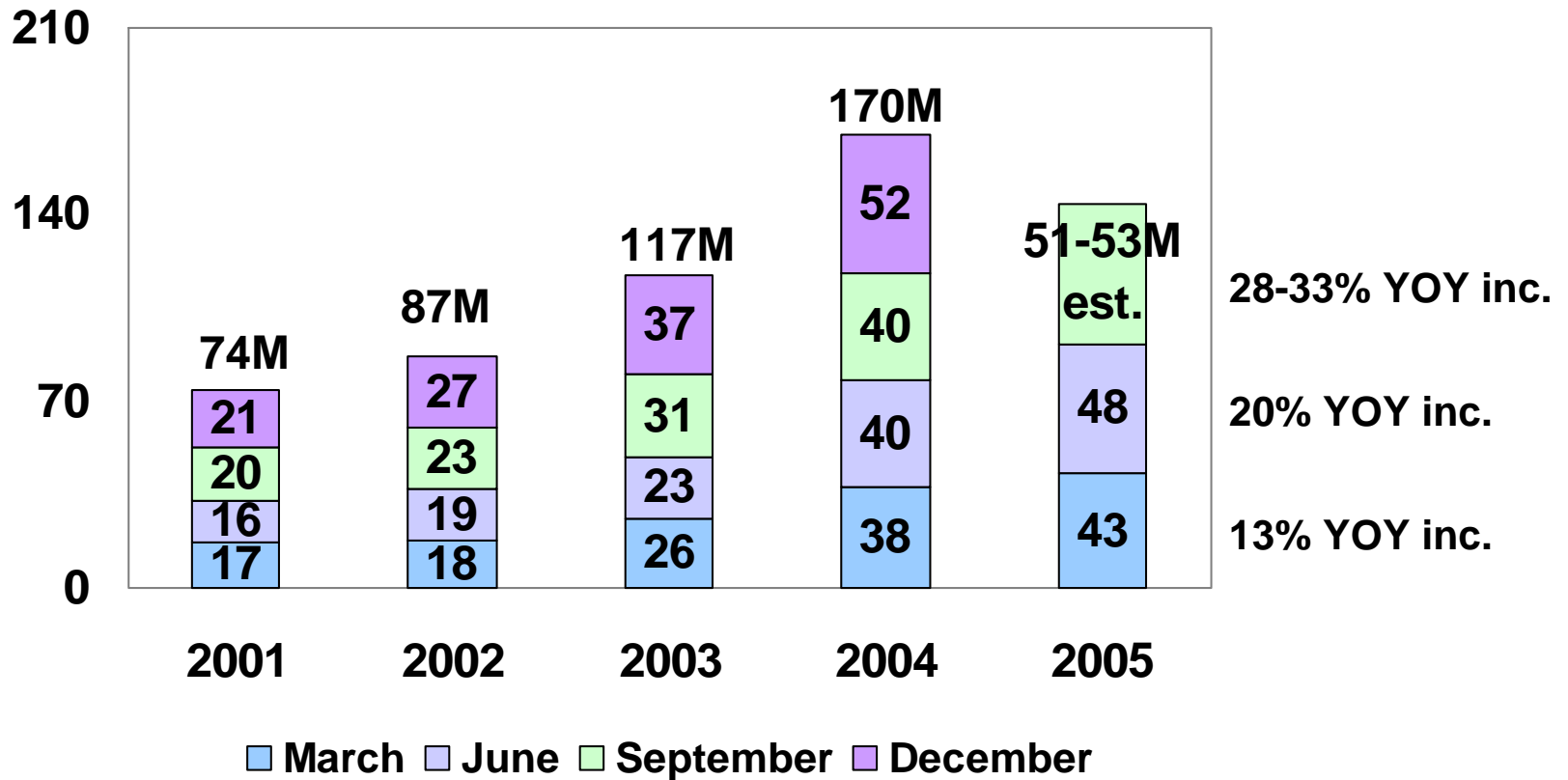
Fiscal Year Results and Guidance

As of November 2, 2005 Earnings Release

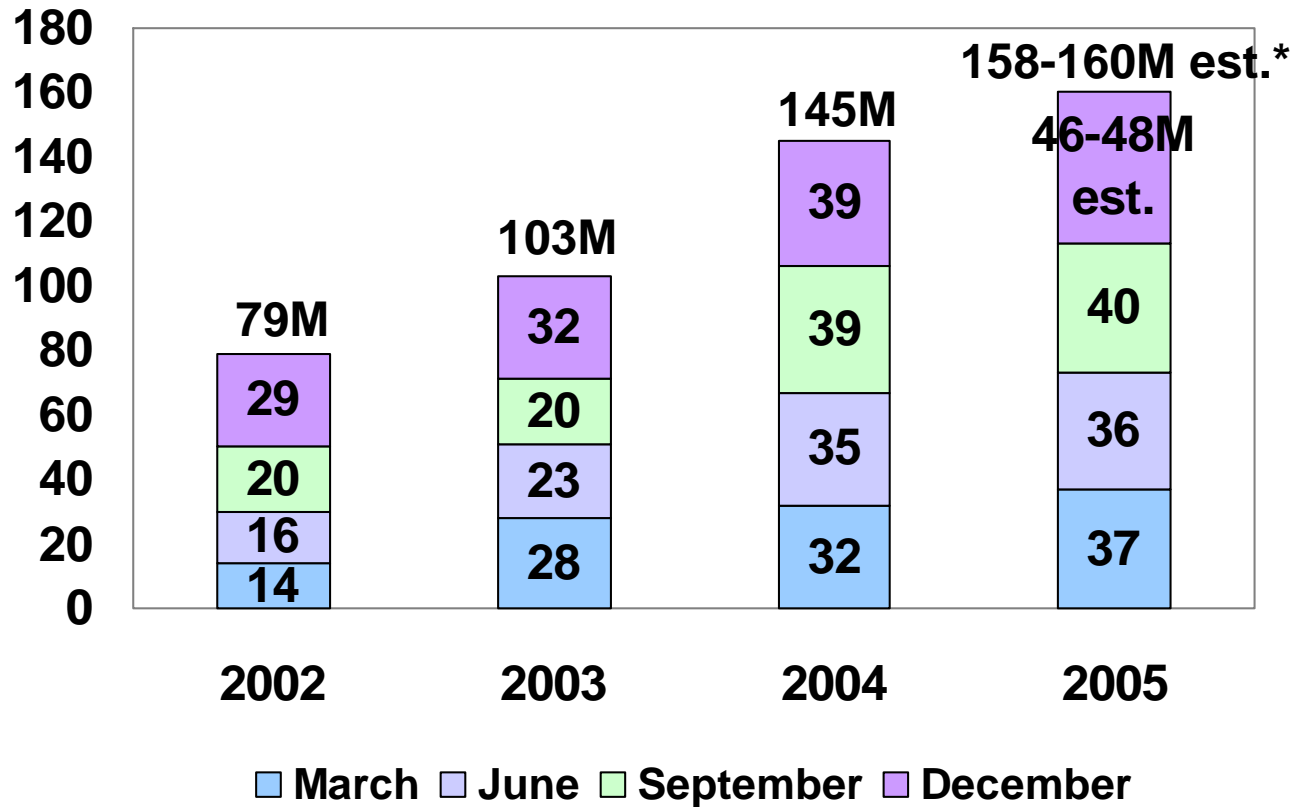
	<u>FY'04 Results</u>	<u>FY'05 Results</u>	<u>FY'06 Sequential Guidance</u>
Total MSM phone chips	137M	151M	Not provided
3G MSM phone chips (CDMA2000 1X, 1xEV-DO, WCDMA)	137M	151M	Not provided
For fiscal year royalty calculations:			
CDMA/WCDMA handsets shipped	146M <small>(Jul'03-Jun'04)</small>	182M	Not provided
CDMA/WCDMA handset ASP	\$205	\$215	\$210 est.
QUALCOMM Pro Forma*			
Revenues	\$5,031M	\$5,673M	\$6.7B - \$7.1B est.
Operating Expense (R&D and SG&A)		\$1,573M	Inc. 22 - 27% est.
EPS	\$1.07	\$1.16	\$1.43 - \$1.47 est.
Total QUALCOMM			
GAAP Revenues	\$4,880M	\$5,673M	\$6.7B - \$7.1B est.
GAAP EPS	\$1.03	\$1.26	\$1.19 - \$1.23 est.
Includes QSI EPS			(\$0.06)
Includes Share-based compensation EPS			(\$0.18)

*Pro forma results and comparisons exclude the QSI segment and one-time tax benefits recorded in Q2'05 and Q3'05 and are presented as if the New Method of recording royalties was in use during FY2004. 2004 results have also been adjusted to conform to new segment presentation for the reorganization of MediaFLO into the QSI segment during Q1'05. Sum of quarterly amounts plus quarterly guidance may not equal total due to rounding.

Worldwide CDMA and WCDMA Phone Shipments by Calendar Quarter (Millions)



CDMA and WCDMA QUALCOMM MSM Units Shipped by Calendar Quarter (Millions)



Note: MSM units and handsets shipped per quarter will fluctuate due to various lead times for different operators, handset manufacturers and handset models. Inventory supply strategies will also impact quarterly trends.

*Sum of quarterly amounts do not equal total due to rounding

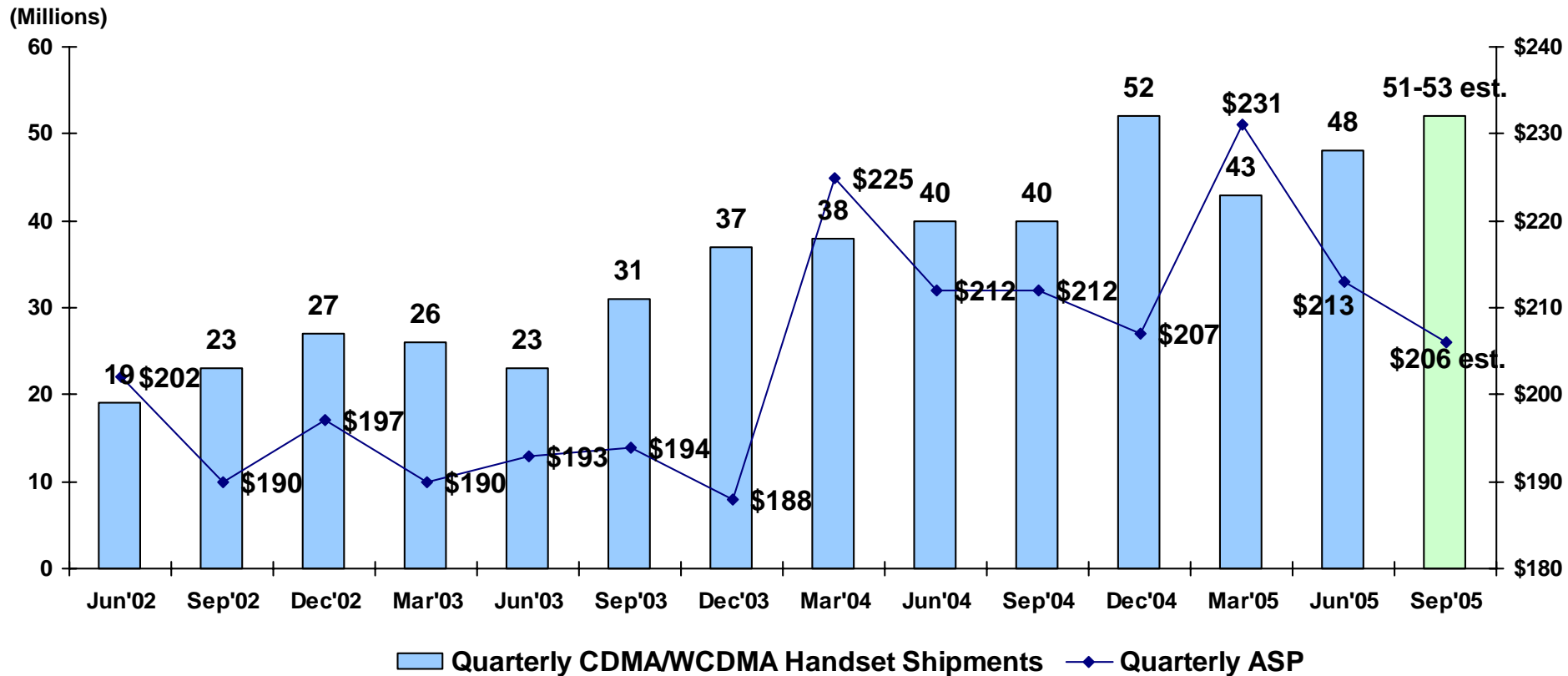
Quarterly CDMA/WCDMA Handset Shipments and ASP Trend

	FY03					FY04				FY05				FY06
	Jun'02	Sep'02	Dec'02	Mar'03	Jun'03	Sep'03	Dec'03	Mar'04	Jun'04	Sep'04	Dec'04	Mar'05	Jun'05	Sep'05
Handset shipments	19	23	27	26	23	31	37	38	40	40	52	43	48	51-53e
Calendar year			87				117				170			
Fiscal year	78				99				146					182
Handset ASP	\$202	\$190	\$197	\$190	\$193	\$194	\$188	\$225	\$212	\$212	\$207	\$231	\$213	\$206 est.
Fiscal year*	\$194				\$192				\$205				\$215	\$210 est.

- Quarterly CDMA/WCDMA handset shipments (Millions of units)
- Quarterly Average Selling Price (ASP)
- Fiscal Year Average Selling Price (ASP)

*Shipments from September to June quarters are reported by licensees in December to September, QUALCOMM's Fiscal Year.

Quarterly CDMA/WCDMA Handset Shipments and ASP Trend



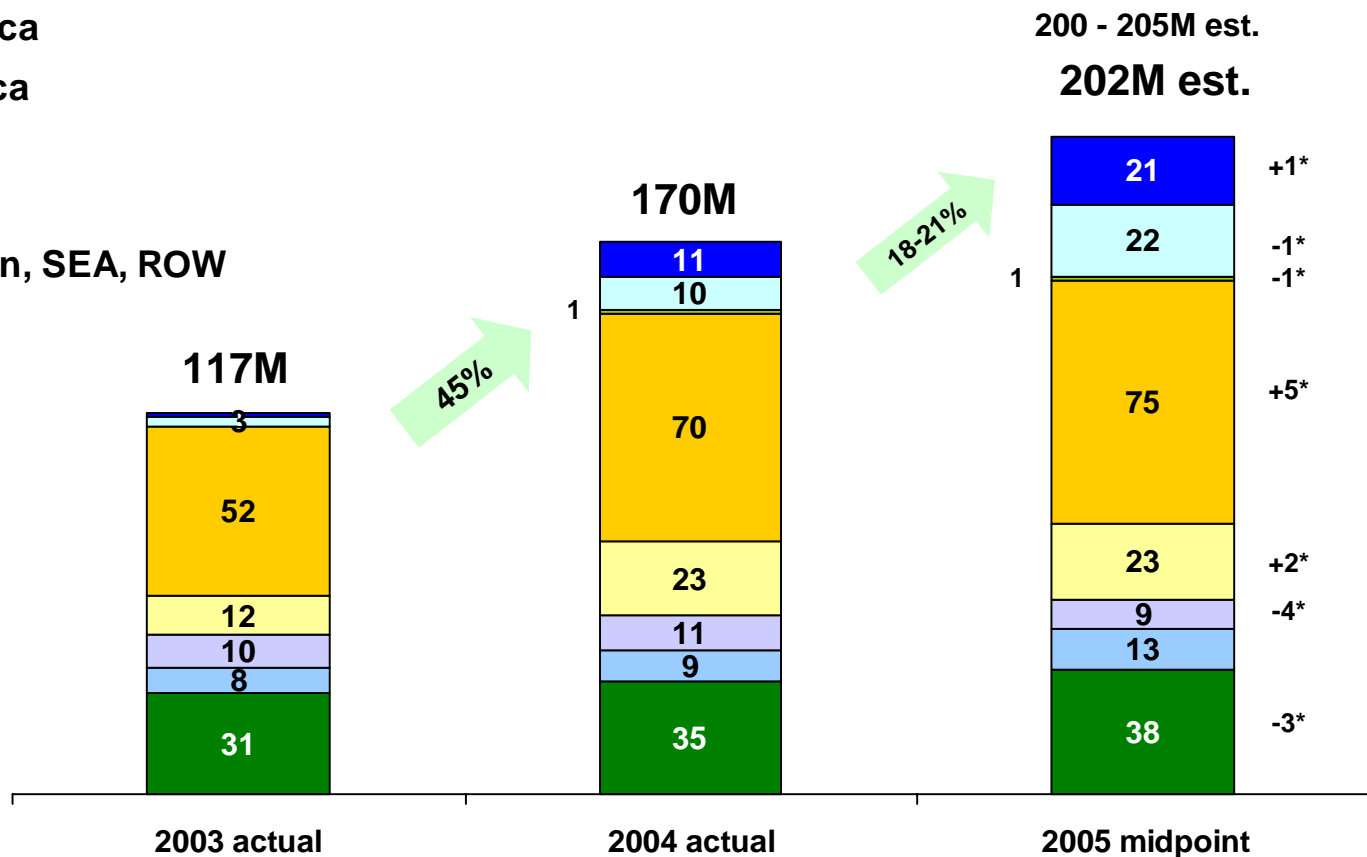
*Shipments from September to June quarters are reported by licensees in December to September, QUALCOMM's Fiscal Year.

CDMA/WCDMA Handset Shipments – Calendar Year (Millions)

Shipped by Licensed CDMA Handset Manufacturers, Guidance as of November 2, 2005

- WCDMA Europe
- WCDMA Asia
- WCDMA ROW (Includes North America)
- CDMA North America
- CDMA Latin America
- CDMA China
- CDMA India
- CDMA Korea, Japan, SEA, ROW

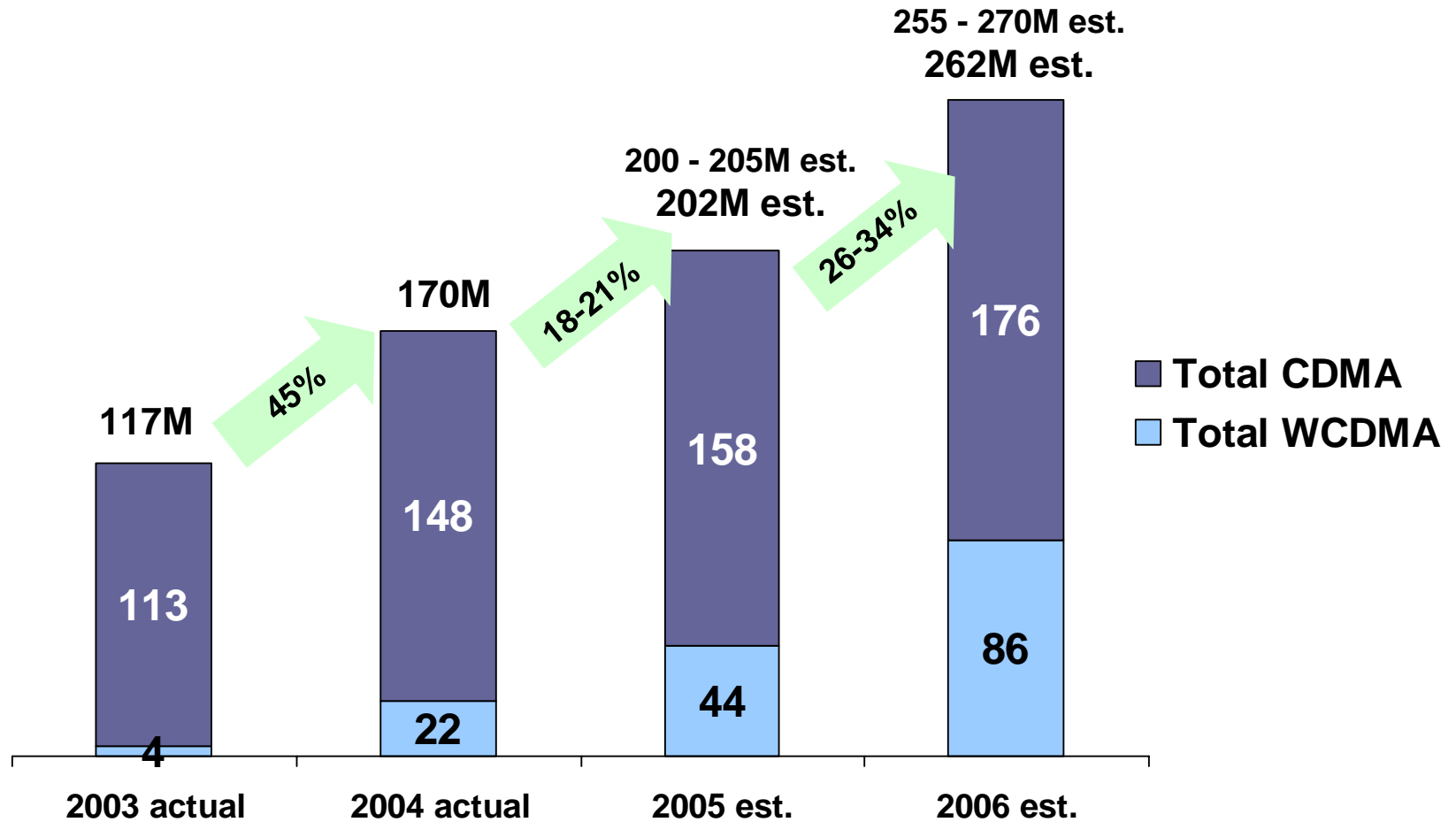
Regional handset shipment estimates include data devices, telematics, security devices and some quantity of channel inventory



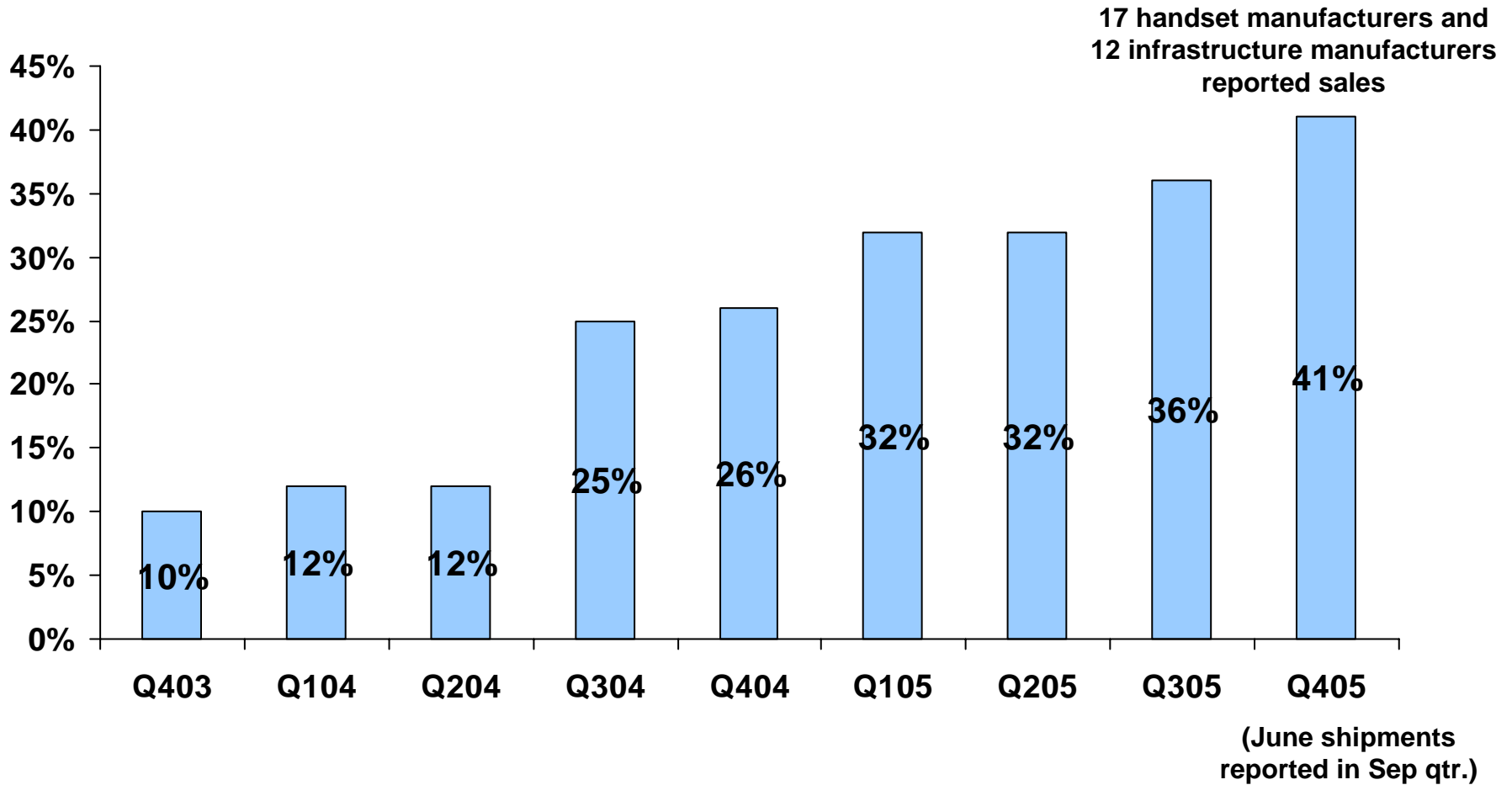
*Change from prior 7/20/05 guidance (203M midpoint, 198-208M)

CDMA/WCDMA Handset Shipments – Calendar Year (Millions)

Shipped by Licensed CDMA Handset Manufacturers, Guidance as of November 2, 2005



Percentage of Royalty Revenues From WCDMA Products



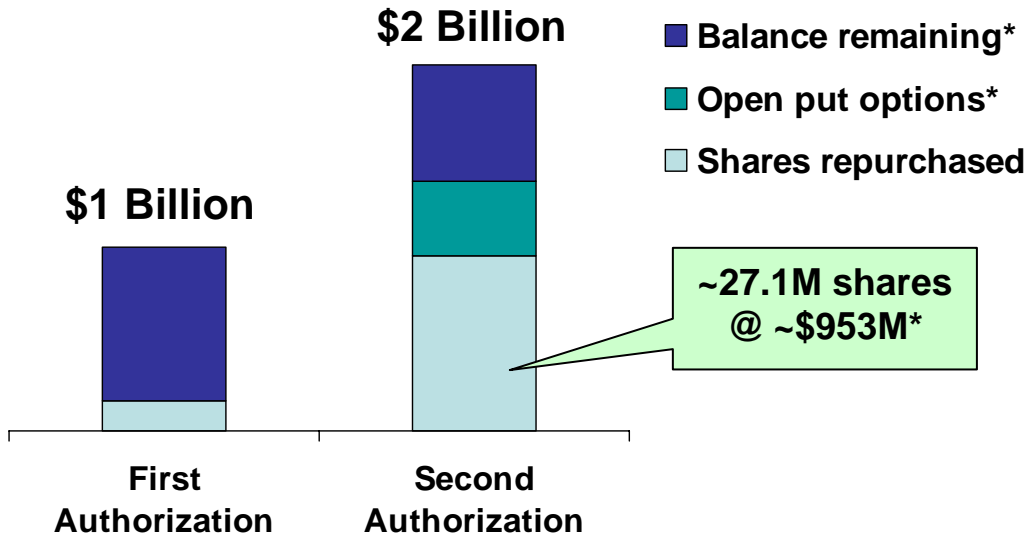
Strong Balance Sheet

Returning Value to Shareholders Through Dividends and Buybacks

(\$Billions)	<u>Sep 2004</u>	<u>Sep 2005</u>
Cash & Marketable Securities	\$7.6	\$8.7
Receivables, Inventory	\$0.7	\$0.7
Fixed Assets & Goodwill	\$1.0	\$1.6
Deferred Tax Assets & Other	\$1.5	\$1.5
Total Assets	\$10.8	\$12.5
Total Liabilities	\$1.1	\$1.4
Stockholder Equity	\$9.7	\$11.1
Total Liabilities & Stockholder Equity	\$10.8	\$12.5

\$1.5 Billion Returned to Stockholders in FY05

Stock Repurchase Programs

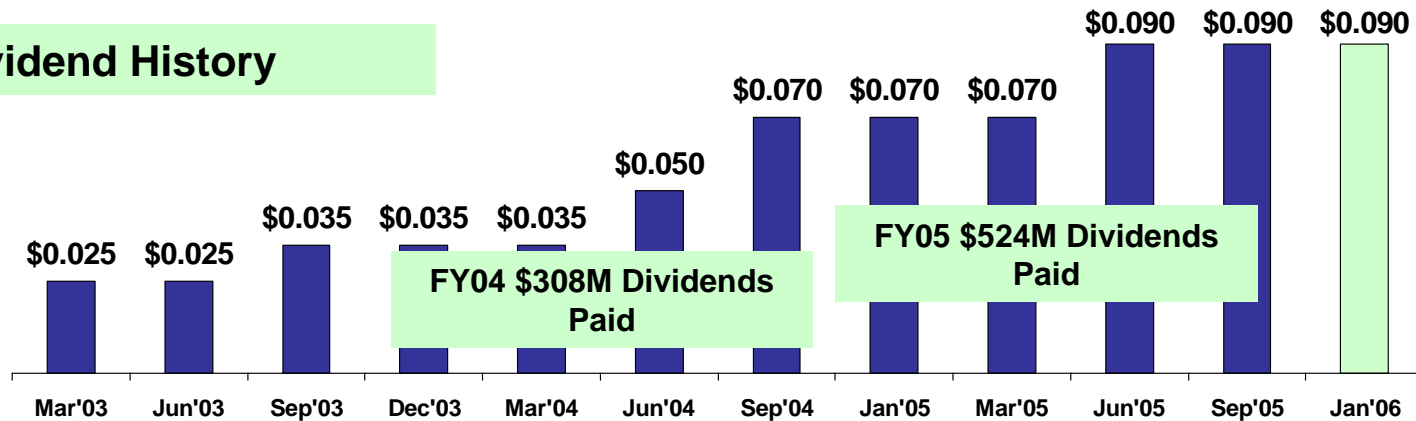


Put Options Strategy

Additional shares repurchased or net price lowered

- One put option expired unexercised Q4FY05 - \$18M gain
- Two outstanding put options for 11.5M shares, net cost of \$411M*

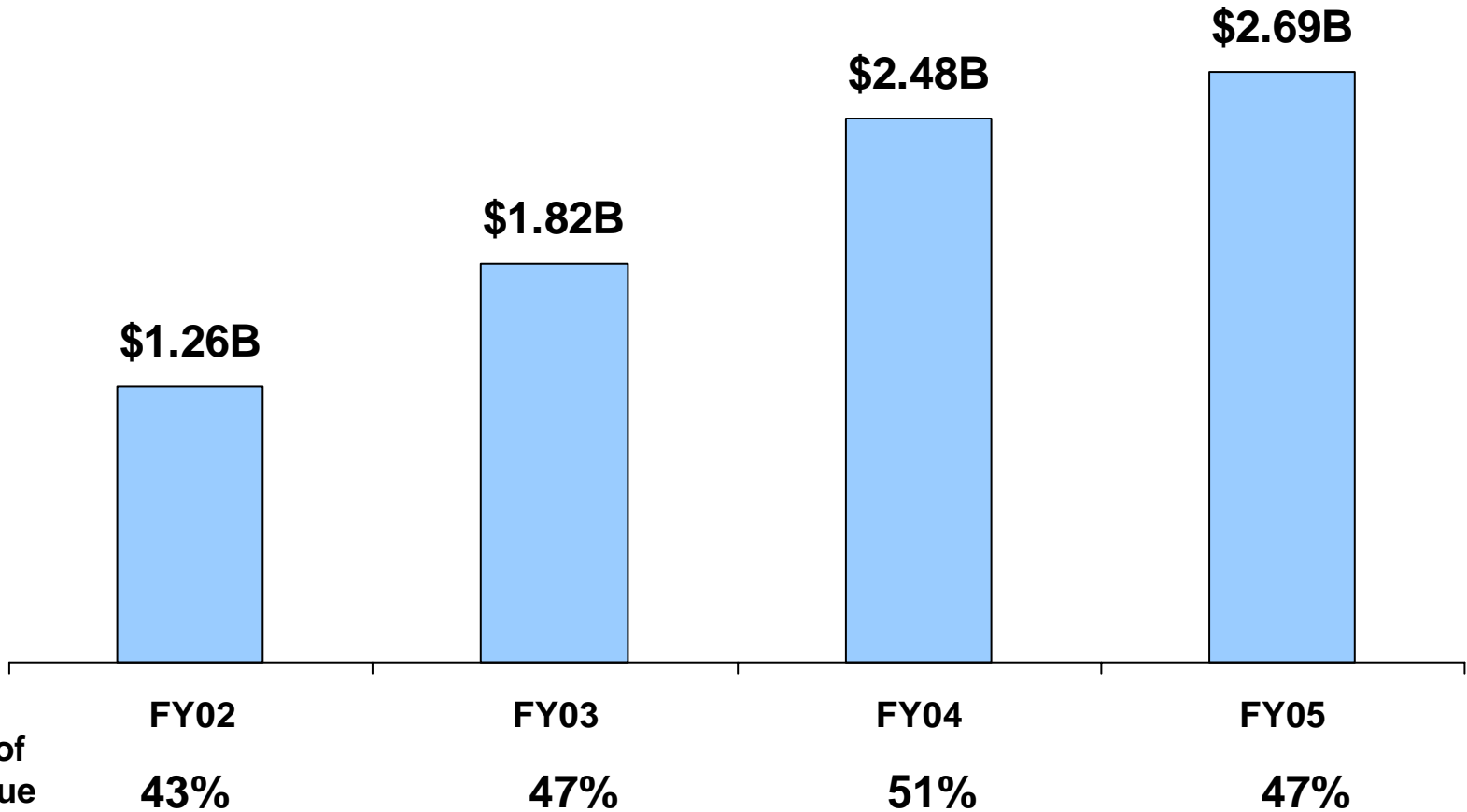
Dividend History



Note: The Company effected a two-for-one stock split in August 2004. All references to per share data have been adjusted to reflect the stock split.

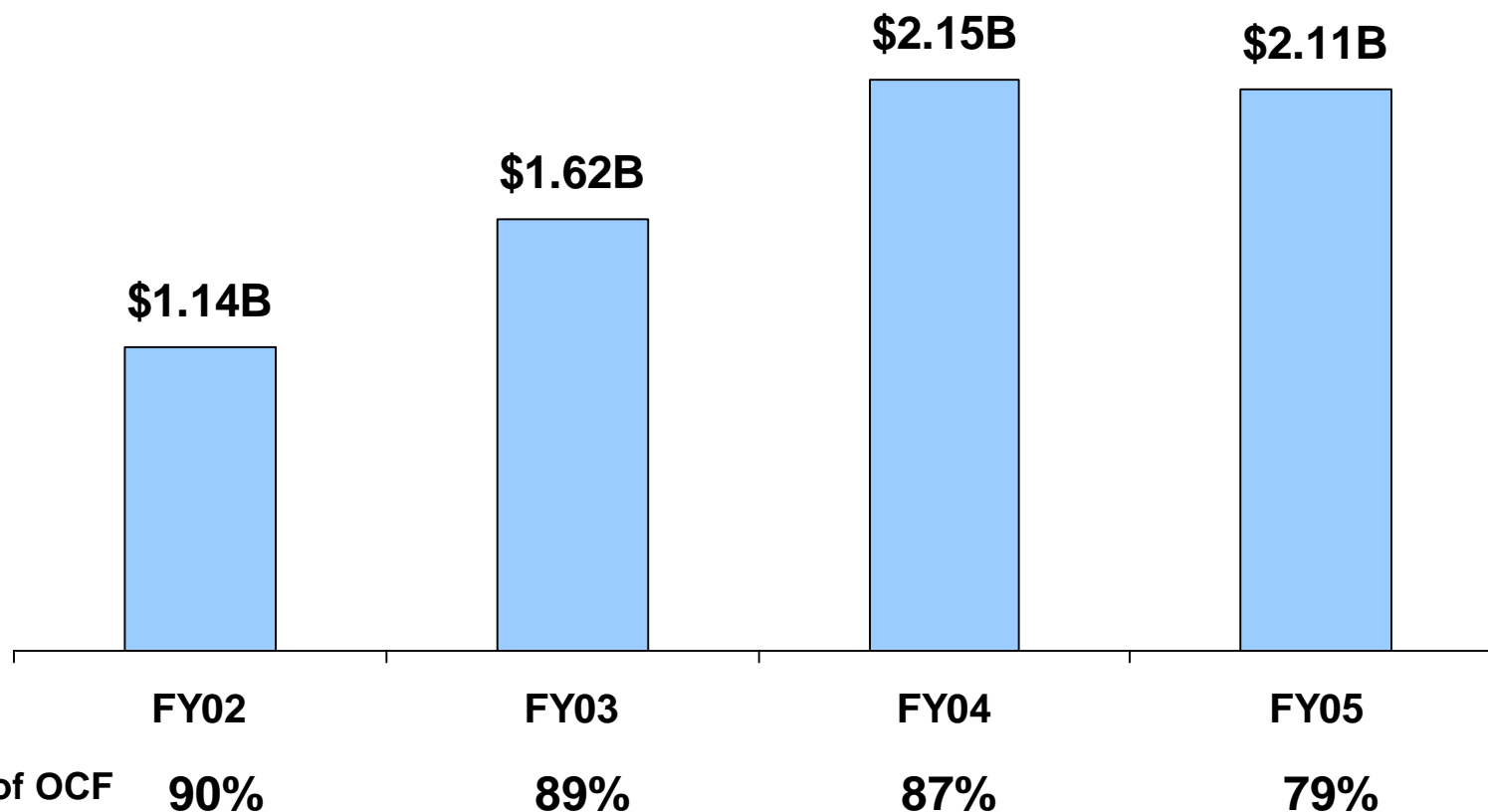
*As of November 2, 2005

Total QUALCOMM Operating Cash Flow (OCF) Trends (Billions)



Total QUALCOMM Free Cash Flow* (FCF) Trends

(Billions)

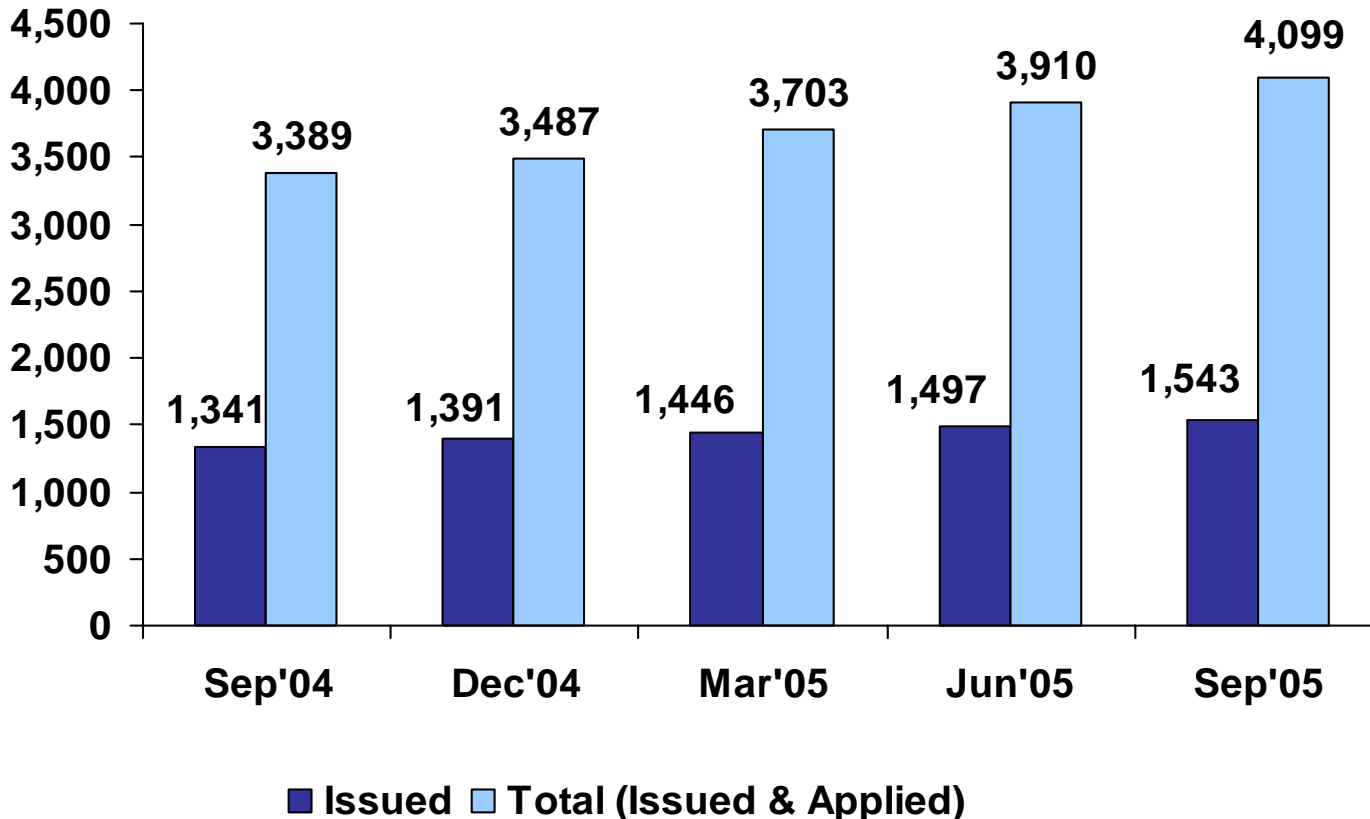


*Free Cash Flow is calculated as cash flow from operations less capital expenditures, both of which are presented in the GAAP statement of cash flows.

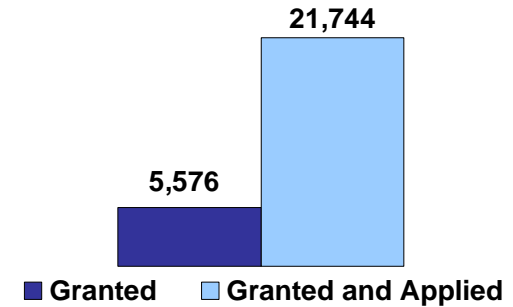
QUALCOMM's Unique Patent Position

Patent Portfolio is a Strong Asset Value

Cumulative U.S. Patents (Issued Patents & Filed Applications)
 (Excludes non-U.S. filed applications and granted patents)



Sept '05 Cum Foreign Patents



The background features a blue gradient with several dotted lines in various colors (light blue, white, and orange) that create a sense of movement and depth. The lines are scattered across the frame, some appearing as straight paths while others curve or branch out.

Thank You

The background features a blue gradient with several dotted lines in various shades of blue and white, creating a sense of movement and data flow. The lines are scattered across the frame, with some appearing as straight paths and others as more complex, curved trajectories.

Reconciliations

**Reconciliation of Pro forma to Total QUALCOMM
Operating Expenses (defined as SG&A and R&D)
(\$ in millions)**

	<u>Fiscal Q4 - 2004 Results</u>	<u>Fiscal Q4 - 2005 Results</u>	<u>Fiscal Q1 - 2006 Guidance</u>
QUALCOMM Pro Forma	\$ 341 *	\$ 423 *	Increase 7 - 9% sequentially (est.)
Total QUALCOMM excluding share-based compensation under SFAS 123R	\$ 346	\$ 449	Increase 7 - 9% sequentially (est.)
Total QUALCOMM (GAAP)	\$ 346	\$ 449	Increase 31 - 34% sequentially (est.)

*excludes \$5 million and \$26M of operating expenses related to QSI for Q4 FY04 and Q4 FY05, respectively.

** Fiscal Q1 2006 total QUALCOMM operating expense guidance includes an estimate of the share-based compensation expense and estimated allocation to SG&A and R&D related to the Company's adoption of SFAS 123R during the first quarter of fiscal 2006.

Fiscal Q4 2005 results for total QUALCOMM (GAAP) do not include share based compensation expense under SFAS 123R.

Pro forma results for forward looking periods exclude expenses related to the QSI segment, as well as share-based compensation expense.

**Reconciliation of Pro forma to Total QUALCOMM
Operating Expenses (defined as SG&A and R&D)
(\$ in millions)**

	<u>Fiscal 2005 Results</u>	<u>Fiscal 2006 Guidance</u>
QUALCOMM Pro Forma	\$ 1,573 *	Increase 22 - 27% sequentially (est.)
Total QUALCOMM excluding share-based compensation under SFAS 123R	\$ 1,642	Increase 26 - 31% sequentially (est.)
Total QUALCOMM (GAAP)	\$ 1,642	Increase 52 - 59% sequentially (est.) **

*excludes \$69M of operating expenses related to QSI for fiscal 2005.

** Fiscal 2006 total QUALCOMM operating expense guidance includes an estimate of the share-based compensation expense and estimated allocation to SG&A and R&D related to the Company's adoption of SFAS 123R during the first quarter of fiscal 2006.

Fiscal 2005 results for total QUALCOMM (GAAP) do not include share based compensation expense under SFAS 123R.

Pro forma results for forward looking periods exclude expenses related to the QSI segment, as well as share-based compensation expense.

Segments	QCT	QTL	QWI	Reconciling Items (1)	QUALCOMM Pro Forma	QSI	Total QUALCOMM
Revenues	\$ 912	\$ 497	\$ 170	\$ (19)	\$ 1,560	\$ -	\$ 1,560
Earnings (loss) from continuing operations before taxes	\$ 266	\$ 451	\$ 21	\$ 75	\$ 813	\$ (27)	\$ 786
Net income					\$ 543	\$ (5)	\$ 538
Diluted earnings per common share					\$ 0.32	\$ -	\$ 0.32
Change from prior year (New Method for QTL (3))					7%	N/M	0%
Change from prior quarter					14%	N/M	(3%)

First Quarter - Fiscal Year 2005

Segments	QCT	QTL	QWI	Reconciling Items (1)	QUALCOMM Pro Forma	QSI	Total QUALCOMM
Revenues	\$ 865	\$ 400	\$ 159	\$ (34)	\$ 1,390	\$ -	\$ 1,390
Earnings (loss) from continuing operations before taxes	242	358	16	48	664	40	704
Net income					474	39	513
Diluted earnings per common share					\$ 0.28	\$ 0.02	\$ 0.30

Twelve Months - Fiscal Year 2005

Segments	QCT	QTL	QWI	Reconciling Items (1)	QUALCOMM Pro Forma	Tax Adjustments (2)(3)	QSI	Total QUALCOMM
Revenues	\$ 3,290	\$ 1,839	\$ 644	\$ (100)	\$ 5,673	\$ -	\$ -	\$ 5,673
Change from prior year (New Method for QTL (3))	6%	24%	13%	N/M	13%			13%
Earnings (loss) from continuing operations before taxes	\$ 852	\$ 1,663	\$ 57	\$ 227	\$ 2,799	\$ -	\$ 10	\$ 2,809
Net income (loss)					\$ 1,970	\$ 71	\$ 102	\$ 2,143
Diluted earnings (loss) per common share					\$ 1.16	\$ 0.04	\$ 0.06	\$ 1.26

(1) Reconciling items related to revenues consist primarily of other non-reportable segment revenues less intersegment eliminations. Reconciling items related to earnings before taxes consist primarily of corporate expenses not allocated to the segments for management reporting purposes, unallocated net investment income, non-reportable segment results and the elimination of intercompany profit.

(2) During the second quarter of fiscal 2005, the Company decreased its estimate of R&D costs allocable to the Company's foreign operations under an intercompany cost sharing agreement. Due to this change in estimate, the effective tax rate in the second quarter for total QUALCOMM includes a \$55 million benefit, or \$0.03 diluted earnings per share, related to fiscal 2004 and a \$17 million benefit, or \$0.01 diluted earnings per share, related to the first quarter of fiscal 2005. For fiscal 2005 pro forma presentation, results have been adjusted to exclude the tax benefit attributable to fiscal 2004.

(3) During the third quarter of fiscal 2005, the Company made an election to compute its California tax on the basis of its U.S. operations only, which resulted in a \$38 million tax benefit. Our effective tax rate in the third quarter of fiscal 2005 for total QUALCOMM excluding QSI includes a \$16 million tax benefit, or \$0.01 diluted earnings per share, for this California tax election related to fiscal 2004. For fiscal 2005 pro forma presentation, results have been adjusted to exclude the tax benefit attributable to fiscal 2004.

QUALCOMM Incorporated
Reconciliation of Pro Forma Results to GAAP Results
for 2004 Periods for Comparative Purposes

(in millions, except per share data)	Three months ended	Year ended
	September 26,	September 26,
	2004	2004
Prior Method of Recording Royalties		
Estimate of estimated licensees for prior period	\$ 253	\$ 151
Royalties reported by estimated licensees for prior period	<u>255</u>	<u>208</u>
Prior period variance included in reporting period	2	57
Other royalties reported in reporting period	99	1,084
Estimate for estimated licensees for current period	<u>-</u>	<u>-</u>
Total QTL royalty revenues from external licensees	101	1,141
Intercompany revenue	36	132
License revenue	<u>14</u>	<u>59</u>
Total QTL GAAP revenue (including prospective change to New Method in Q4 '04)	\$ 151	\$ 1,331
New Method of Recording Royalties		
Total royalties reported by external licensees (a)	\$ 354	\$ 1,292
Intercompany revenue	36	132
License revenue	<u>14</u>	<u>59</u>
Total QTL revenue using New Method	\$ 404	\$ 1,483
Difference between the methods	<u>\$ (253)</u>	<u>\$ (151)</u>
Total QCOM revenues as reported under GAAP	\$ 1,118	\$ 4,880
Less: Difference between the royalty methods	<u>(253)</u>	<u>(151)</u>
Total QCOM revenues using New Method	1,371	5,031
Total QCOM revenues and QCOM pro forma revenues	\$ 1,371	\$ 5,031
TOTAL QCOM net income as reported under GAAP	\$ 393	\$ 1,720
Less: Net income attributed to difference between the royalty methods (b)	<u>(154)</u>	<u>(92)</u>
Total QCOM net income using New Method	547	1,812
Less: QSI net income (loss) (c)	48	12
QCOM pro forma net income (c)	\$ 499	\$ 1,800
QCOM diluted EPS as reported under GAAP	\$ 0.23	\$ 1.03
EPS attributed to difference between the royalty methods	\$ (0.09)	\$ (0.06)
Total QCOM diluted EPS using New Method	\$ 0.32	\$ 1.08
EPS attributed to QSI (c)	\$ 0.03	\$ 0.01
QCOM pro forma diluted EPS (c)	\$ 0.30	\$ 1.07
Shares used for diluted EPS	1,692	1,675

QUALCOMM Incorporated Reconciliation of Pro Forma Results to GAAP Results for 2004 Periods for Comparative Purposes - Continued

- (a) Represents royalty revenue that would have been reported during the period if the "New Method" had been adopted retroactively. Does not represent royalty revenue recognized under GAAP in these periods.
- (b) QTL's rounded effective tax rate was 39% in fiscal 2004 .
- (c) During the first quarter of 2005, the Company reorganized its MediaFLO USA business into the QSI segment. The operating expenses related to the MediaFLO USA business were included in reconciling items through the end of fiscal 2004. Prior period segment information has been adjusted to conform to the new segment presentation.

QTL revenues as reported under GAAP and using the New Method are presented to illustrate the difference between the Prior Method used for royalties prior to the fourth quarter of fiscal 2004 and the New Method implemented starting in the fourth quarter of fiscal 2004.

Sums may not equal totals due to rounding.

Business Outlook Summary

FIRST QUARTER	
	Current Guidance Q1'06 Estimates
<i>QUALCOMM Pro Forma</i>	
Revenues	\$1.67B - \$1.77B
Year-over-year change	increase 20% - 27%
Diluted earnings per share (EPS)	\$0.36- \$0.38
Year-over-year change	increase 29% - 36%
<i>Total QUALCOMM</i>	
Revenues	\$1.67B - \$1.77B
Year-over-year change	increase 20% - 27%
Diluted earnings per share (EPS)	\$0.30- \$0.32
Year-over-year change	increase 0% - 7%
EPS attributable to QSI	(\$0.02)
EPS attributable to share-based compensation	(\$0.04)
EPS attributable to tax benefit related to fiscal 2004	n/a

Business Outlook Summary

<i>FISCAL YEAR</i>	Current Guidance FY 2006 Estimates
<p><i>QUALCOMM Pro Forma</i></p> <p>Revenues</p> <p>Year-over-year change</p> <p>Diluted earnings per share (EPS)</p> <p>Year-over-year change</p>	<p>\$6.7B - \$7.1B</p> <p>increase 18% - 25%</p> <p>\$1.43 - \$1.47</p> <p>increase 23% - 27%</p>
<p><i>Total QUALCOMM</i></p> <p>Revenues</p> <p>Year-over-year change</p> <p>Diluted earnings per share (EPS)</p> <p>Year-over-year change</p> <p>EPS attributable to QSI</p> <p>EPS attributable to share-based compensation</p> <p>EPS attributable to tax benefit related to prior year</p>	<p>\$6.7B - \$7.1B</p> <p>increase 18% - 25%</p> <p>\$1.19 - \$1.23</p> <p>decrease 2% - 6%</p> <p>(\$0.06)</p> <p>(\$0.18)</p> <p>n/a</p>
<p><i>Metrics</i></p> <p>Fiscal year* CDMA/WCDMA handset unit wholesale average selling price</p> <p>*Shipments in Sep. to June quarters, reported in Dec. to Sep. quarters</p>	<p>\$210</p>

RECONCILIATION OF NON-GAAP CASH FLOW METRICS TO GAAP EQUIVALENTS

Reconciliation of Operating Cash Flow to Free Cash Flow

	<u>FY 2002</u>	<u>FY 2003</u>	<u>FY 2004</u>	<u>FY 2005</u>	
Net cash provided by operations* (OCF)	\$ 1,263	\$ 1,824	\$ 2,481	\$ 2,686	GAAP equivalent
less capital expenditures	(127)	(202)	(332)	(576)	
Free Cash Flow (FCF)	<u>\$ 1,136</u>	<u>\$ 1,622</u>	<u>\$ 2,149</u>	<u>\$ 2,110</u>	presented herein

Cash Flow/Revenue

	<u>FY 2002</u>	<u>FY 2003</u>	<u>FY 2004</u>	<u>FY 2005</u>
OCF	\$ 1,263	\$ 1,824	\$ 2,481	\$ 2,686
Revenue	\$ 2,915	\$ 3,847	\$ 4,880	\$ 5,673
OCF/Revenue	43%	47%	51%	47%
FCF**	\$ 1,136	\$ 1,622	\$ 2,149	\$ 2,110
FCF as a % of OCF	90%	89%	87%	79%

*As reported in the GAAP Statement of Cash Flows, as adjusted for discontinued operations

**Refer to reconciliation of FCF to OCF (GAAP equivalent) presented above.