



**Q2 FY07  
Guidance Update**

**2007**

## Safe Harbor

Before we proceed with our presentation, we would like to point out that the following discussion will contain forward-looking statements from industry consultants, QUALCOMM, and others regarding industry trends, anticipated future results, potential market size, market shares, and other factors which inherently involve risks and uncertainties, including the rate of development, deployment and commercial acceptance of CDMA-based networks and technology and fluctuations in the demand for CDMA-based products, services or applications.

These and other risks and uncertainties relating to QUALCOMM's business are outlined in detail in our most recent 10-Q and 10-K forms filed with the Securities and Exchange Commission.

Please consult those documents for a more complete understanding of these risks and uncertainties.

This presentation includes a discussion of "non-GAAP financial measures" as that term is defined in Regulation G. The most directly comparable GAAP financial measures and information reconciling these non-GAAP financial measures to the company's financial results prepared in accordance with GAAP have been included at the end of this presentation.

# QUALCOMM Raises Q2 FY 07 Financial Guidance

*March 13, 2007*

- **Strong worldwide demand for CDMA products**
- **Pro forma revenues**
  - Increased to ~\$2.1 billion to \$2.2 billion
- **MSM shipments**
  - Increased to ~60 to 61 million units
- **CDMA handset shipments**
  - Increased to ~91 million
  - ASP decreased to ~\$214
- **Pro forma diluted earnings per share**
  - Increased to ~\$0.48 - \$0.49 EPS

# Q2 FY07 Guidance Comparison

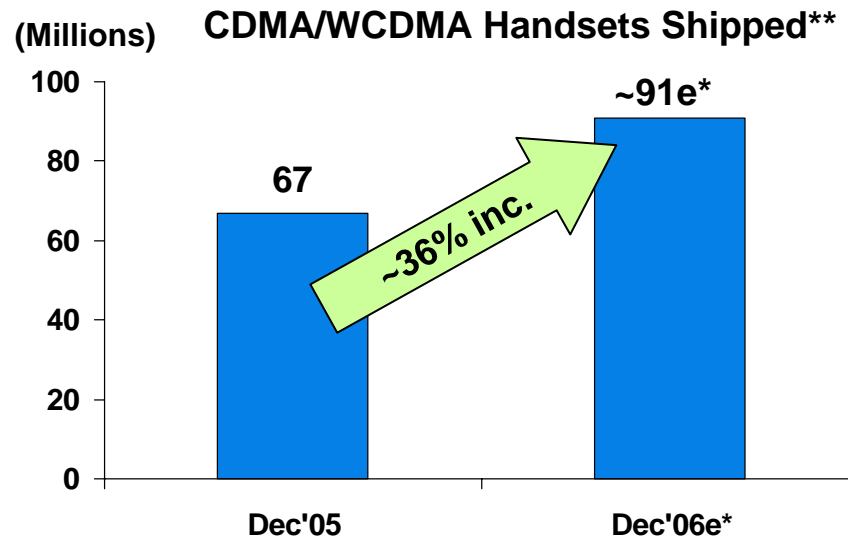
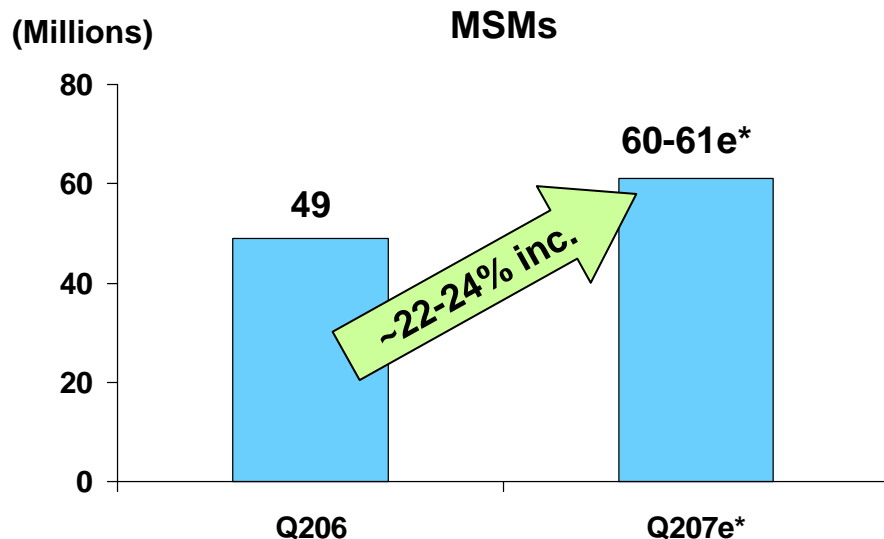
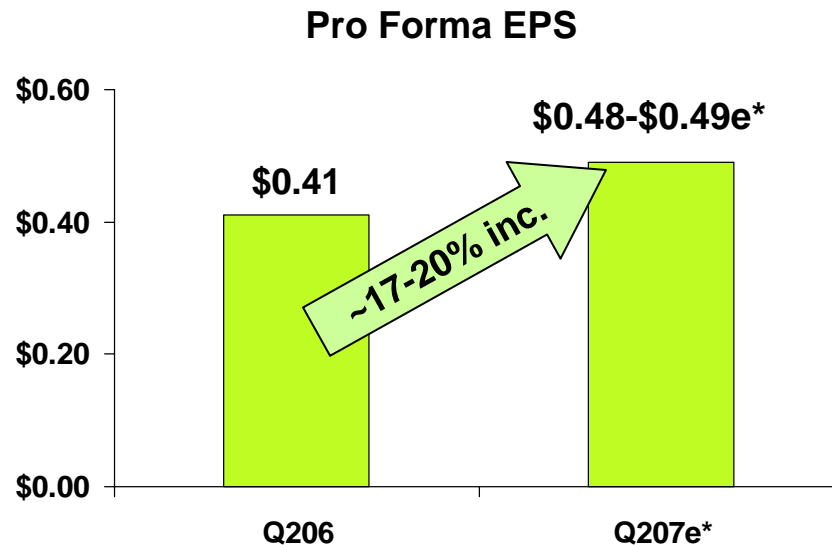
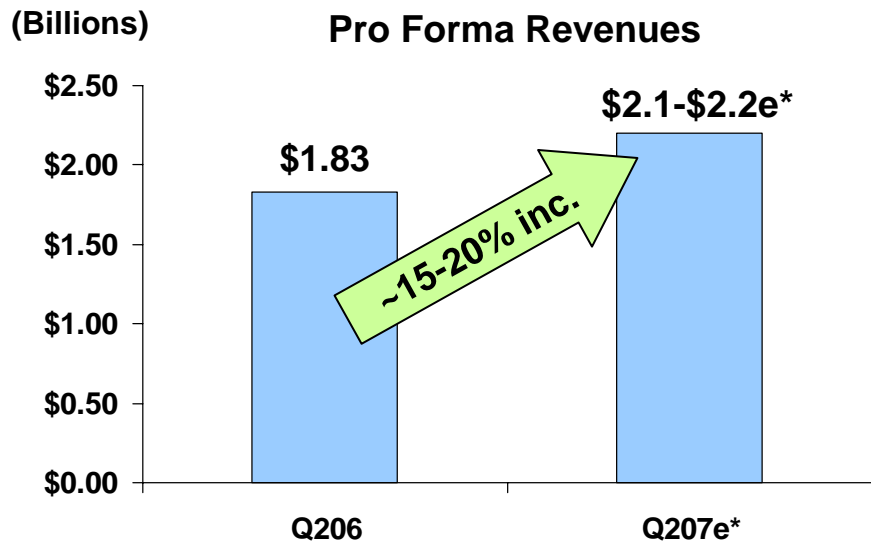
	Prior Guidance Q2'07 Estimates	Current Guidance Q2'07 Estimates
<b>QUALCOMM Pro Forma**</b>		
Revenues	\$2B - \$2.1B	\$2.1B - \$2.2B
Diluted earnings per share (EPS)	\$0.42 - \$0.44	\$0.48 - \$0.49
<b>Total QUALCOMM</b>		
Revenues	\$2B - \$2.1B	\$2.1B - \$2.2B
Diluted earnings per share (EPS)	\$0.35 - \$0.37	\$0.41 - \$0.42
Diluted EPS attributable to QSI	(\$0.02)	(\$0.02)
Diluted EPS attributable to share-based compensation	(\$0.05)	(\$0.05)
<b>Metrics</b>		
MSM Shipments	55M - 57M	60M - 61M
CDMA/WCDMA handset units shipped	82M - 86M*	approx. 91M*
CDMA/WCDMA handset unit wholesale average selling price	approx. \$217*	approx. \$214*

\*Shipments in Dec. quarter reported in Mar. quarter

Royalties are recognized when reported, one quarter following shipment.

\*\*Pro forma results exclude the QSI segment, certain estimated share-based compensation, certain tax adjustments related to prior years and in process R&D expense.

# Second Quarter Guidance as of March 13, 2007\*



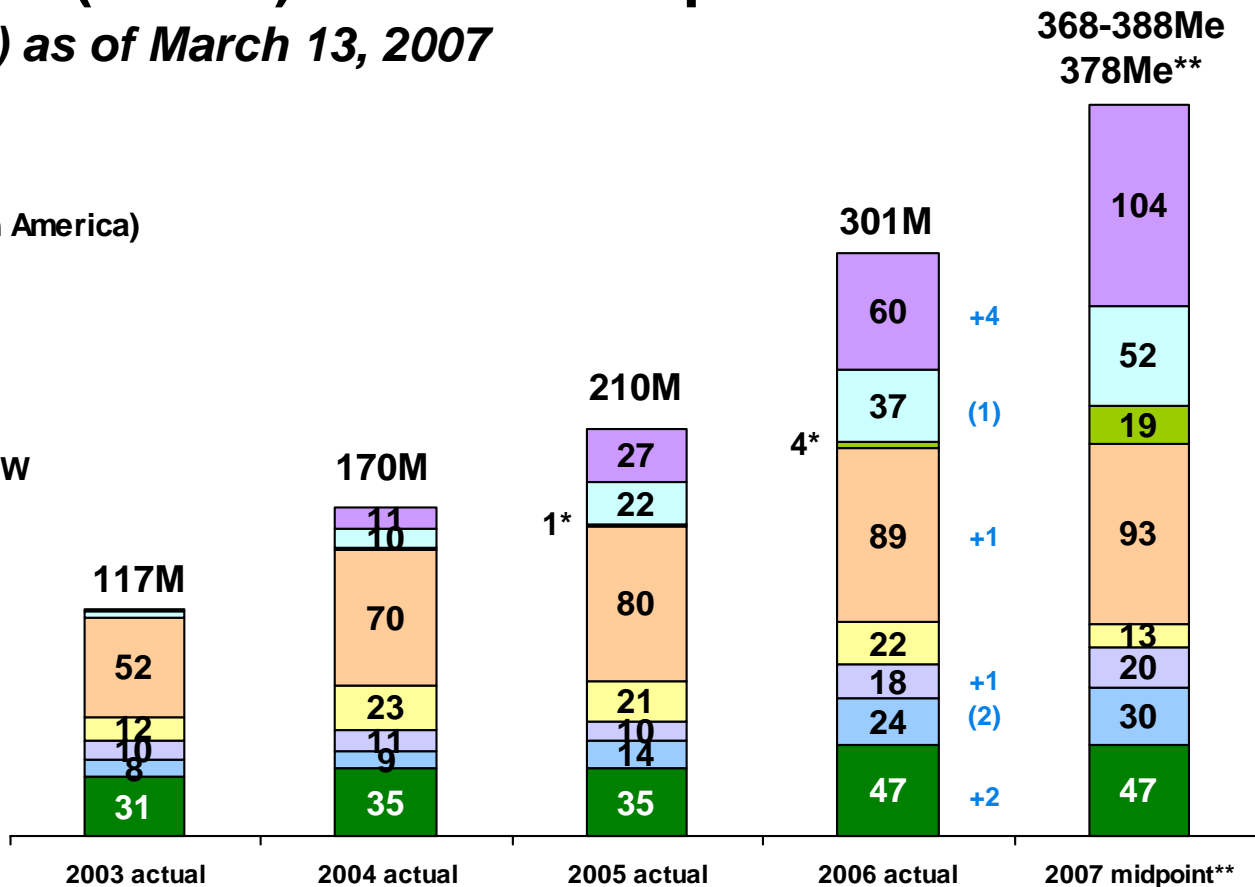
\*\*Royalties are recognized when reported, one quarter following shipment.

# CDMA and WCDMA (UMTS) Handset Shipments

Calendar Year (Millions) as of March 13, 2007

- WCDMA Europe
- WCDMA Asia
- WCDMA ROW (Includes North America)
- CDMA US/Canada
- CDMA Latin America
- CDMA China
- CDMA India
- CDMA Korea, Japan, SEA, ROW

Excludes China 3G licenses



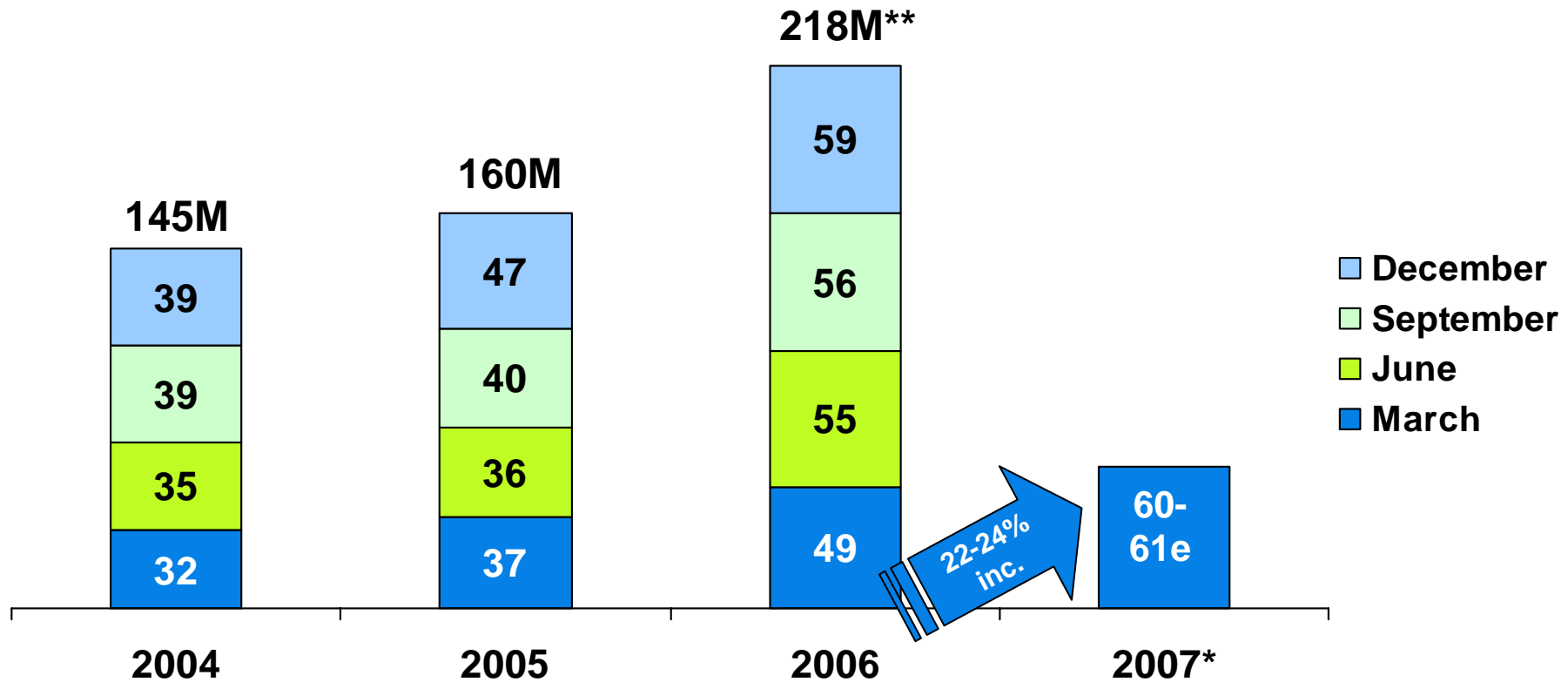
WCDMA	4M	22M	50M	101M	+3	175M est.
CDMA	113M	148M	160M	200M	+2	203M est.
<b>Total</b>	<b>117M</b>	<b>170M</b>	<b>210M</b>	<b>301M</b>	<b>+5</b>	<b>378M est.**</b>

Change from prior guidance

Note: Regional handset shipment estimates are QUALCOMM midpoint estimates and include data devices, telematics, security devices and some quantity of channel inventory.

\*WCDMA ROW includes North America; \*\*Guidance as of January 24, 2007

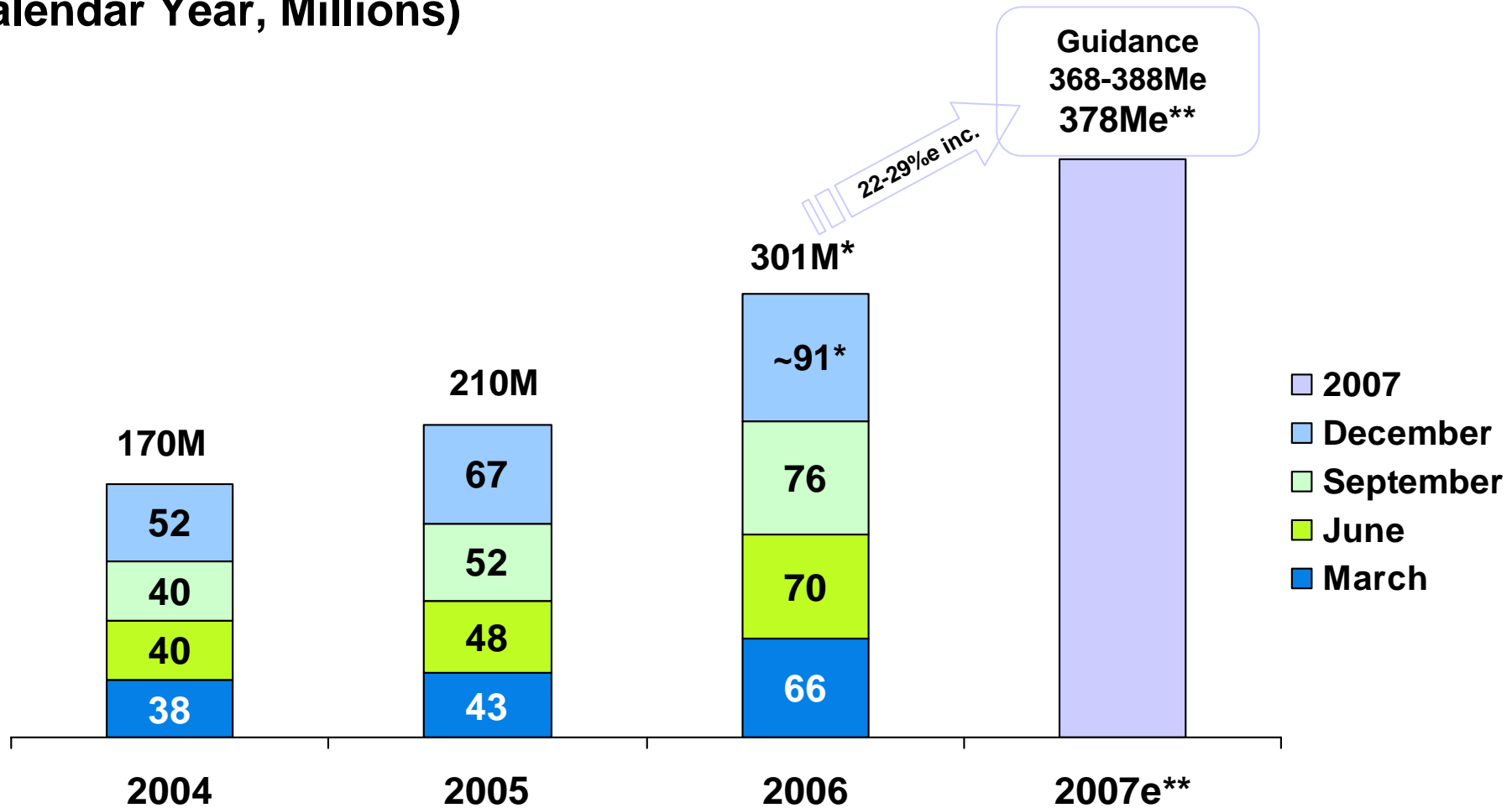
# CDMA and WCDMA QUALCOMM MSM Shipments (Calendar Year, Millions)



\*Guidance as of March 13, 2007

\*\*Sum of quarterly amounts do not equal total due to rounding.

# Worldwide CDMA and WCDMA Phone Shipments (Calendar Year, Millions)



\*As of March 13, 2007




\*\*Guidance as of January 24, 2007

Note: Totals may not match sum of quarters due to rounding.



# Quarterly CDMA/WCDMA Handset Shipments and ASP Trend

	FY05				FY06				FY07	
	Sep'04	Dec'04	Mar'05	Jun'05	Sep'05	Dec'05	Mar'06	Jun'06	Sep'06	Dec'06
Handset shipments	40	52	43	48	52	67	66	70	76	~91**
Calendar year	170				210					
Fiscal year	182				255					
Handset ASP	\$212	\$207	\$231	\$213	\$215	\$208	\$213	\$223	\$210	~\$214**
Fiscal year ASP	\$215				\$215				\$210e*	

-  Quarterly CDMA/WCDMA handset shipments (Millions of units)
-  Quarterly Average Selling Price (ASP)
-  Fiscal Year Average Selling Price (ASP)

Note: Shipments from September to June quarters are reported by licensees in December to September, QUALCOMM's Fiscal Year.

\*Guidance as of January 24, 2007

\*\*As of March 13, 2007



Thank You



# Reconciliations

**Pro forma reconciliation**

**Second Quarter - Fiscal Year 2006**

Segments	QCT (1)	QTL (1)	QWI (2)	Reconciling Items (1)(2) (3)	QUALCOMM Pro Forma	Estimated Share-Based Compensation	In-Process R&D (4)	QSI (5)	Total QUALCOMM (GAAP)
Revenues	\$ 1,018	\$ 640	\$ 178	\$ (2)	\$ 1,834	\$ -	\$ -	\$ -	\$ 1,834
EBT	291	587	16	68	962	(120)	(21)	(36)	785
Net income (loss)					706	(78)	(21)	(14)	593
Diluted EPS					\$ 0.41	\$ (0.05)	\$ (0.01)	\$ (0.01)	\$ 0.34
Diluted shares used					1,721	1,721	1,721	1,721	1,721

(1) During the first quarter of fiscal 2007, the Company reassessed the intersegment royalty charged to QCT by QTL and determined that the royalty should be eliminated starting in fiscal 2007 for management reporting purposes to, among other reasons, recognize other value that QTL has increasingly been realizing from QCT. As a result, QCT did not record a royalty to QTL in the first quarter of fiscal 2007, and prior period segment information has been adjusted in the same manner for comparative purposes.

(2) During the first quarter of fiscal 2007, the Company reorganized the QUALCOMM Wireless Systems (QWS) division, which sells products and services to Globalstar, into the QWBS division in the QWI segment. Revenues and operating results relating to the QWS business were included in reconciling items through the end of fiscal 2006. Prior period segment information has been adjusted to conform to the new segment presentation.

(3) Reconciling items related to revenues consist primarily of other nonreportable segment revenues less intersegment eliminations. Reconciling items related to earnings before taxes consist primarily of certain investment income, research and development expenses and marketing expenses that are not allocated to the segments for management reporting purposes, nonreportable segment results and the elimination of intercompany profit.

(4) During fiscal 2006, the Company recorded \$22 million of expenses related to acquired in-process R&D associated with three acquisitions completed during the year. \$21 million of this expense was recorded in the second quarter of fiscal 2006 and \$1 million was recorded in the fourth quarter of fiscal 2006. For fiscal 2006 pro forma presentation, results were adjusted to exclude these expenses.

(5) At fiscal year-end, the sum of the quarterly tax provisions for each column, including QSI, equals the annual tax provisions for each column computed in accordance with GAAP. In interim quarters, the tax provision for the QSI operating segment is computed by subtracting the tax provision for QUALCOMM pro forma, the tax adjustment column and the tax provision related to estimated share-based compensation from the tax provision for total QUALCOMM (GAAP).

<b>Business Outlook Summary (as of March 13, 2007)</b>		
<b>SECOND FISCAL QUARTER</b>		
	<b>Q2'06 Results</b>	<b>Current Guidance Q2'07 Estimates (1)</b>
<b>QUALCOMM Pro Forma</b>		
Revenues	\$1.83B	\$2.1B - \$2.2B
Year-over-year change		increase 15% - 20%
Diluted earnings per share (EPS)	\$0.41	\$0.48 - \$0.49
Year-over-year change		increase 17% - 20%
<b>Total QUALCOMM (GAAP)</b>		
Revenues	\$1.83B	\$2.1B - \$2.2B
Year-over-year change		increase 15% - 20%
Diluted earnings per share (EPS)	\$0.34	\$0.41 - \$0.42
Year-over-year change		increase 21% - 24%
Diluted EPS attributable to QSI	(\$0.01)	(\$0.02)
Diluted EPS attributable to estimated share-based compensation	(\$0.05)	(\$0.05)
Diluted EPS attributable to in-process R&D	(\$0.01)	n/a

(1) Q2'07 estimates incorporate the expected results related to acquisitions completed in the first quarter of fiscal 2007. Sums may not equal totals due to rounding.